



CNY Care Collaborative  
**INNOVATION  
FUND 2019**

## CNYCC Phase 3 Innovation Fund:

**\$8.2M** has been allocated to the CNYCC Innovation Fund.

There's **NO MAXIMUM** award & no limit on the number of proposals eligible organizations may submit.

Awards fund **12 months** of demonstration project implementation.



# CNYCC Innovation Fund – Summary

**Purpose: Fund demonstration projects across the CNY region outside of CNYCC's DSRIP**

**Projects & Performance Activities:**

- That improve the system of care for Medicaid & uninsured patients and address **Community Health Needs and Social & Behavioral Determinants of Health**
- Foster **Cross-Sector Collaboration** between the physical/behavioral health care sector and CBOs and non-traditional partnerships such as the corrections/judicial and school systems
- Promote collaboration and practices that align with our **Performance & Outcome Measures**
- Address **Health Disparities** in our region especially in communities with high minority populations

## Additional Innovation Fund Goals

- Decrease unnecessary hospital utilization by Medicaid/uninsured patients
- Increase primary & preventive service utilization by Medicaid/uninsured patients
- Transform the health care safety-net through the transition to value-based payment
- Keep State Medicaid spending below the Global Spending Cap



# Health Disparities

## Proposals that align with CNYCC's PHM Roadmap for addressing Health Disparities

- Should focus specifically on the CNYCC selected focus areas of the NYS Preventive Agenda
  - Increase screening rates for cardiovascular disease, diabetes and breast and prostate cancers, especially among disparate populations.
  - Promote use of evidence-based care to manage chronic diseases
  - Promote culturally relevant chronic disease self-management education
- Should focus on the CNYCC targeted population
  - Minority Population (Minority population is defined as non-white)
  - Must be within six county area: Onondaga, Oswego, Oneida, Lewis, Madison, and Cayuga
  - And/or specific to City of Syracuse census blocks which contain 40% or greater percentage of minority

### Health Disparities Information

CNYCC's PHM Roadmap can be found here:

<https://cnycare.org/innovation-fund-2019/>

Under the 'Purpose' Section



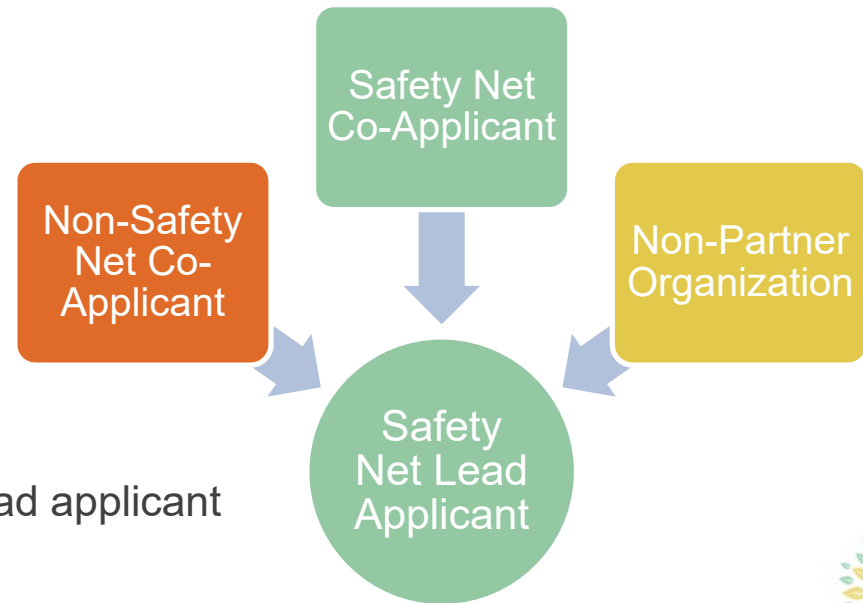
# Who is eligible to apply for Innovation Funding?

CNYCC encourages partners to submit **collaborative** proposals

## Lead applicants

**must** be safety-net designated CNYCC partner organizations with executed Phase III Project Agreements and **should** be in good standing during Phase II (may factor in selection)

Non-partner organizations are eligible to participate as co-applicants in partnership with an eligible safety-net lead applicant



## Who is eligible to apply for Innovation Funding?

- Aforementioned Safety-Net organizations
- **'Good Standing'** under Phase II Funds Flow
  - Additional scoring points will be added to those who are in 'good standing'

### Good Standing

- Partner organizations met the 70% threshold during Phase 2 Funds Flow

Unsure if you met the threshold?

List of Partner Organizations who met the threshold can be found here:

<https://cnycares.org/innovation-fund-2019/>

Under the 'Eligibility' Section



## CNYCC Innovation Fund – Timeline Schedule

### Important Dates for CNY Care Collaborative Innovation Fund:

- Letters of Intent returned **January 15<sup>th</sup>**
  - Letters of Intent read and analyzed for gaps in standard criteria
- Requests for additional information sent to applicants on **February 5<sup>th</sup>**
- Requests for additional information returned from applicants on **February 15<sup>th</sup>**
- Approved applicants notified and provided with rubric for complete application by **March 5<sup>th</sup>**
- Complete proposals due **April 5<sup>th</sup>**
- Awards handed out on **June 18<sup>th</sup>**
- Contract term **September 1<sup>st</sup>, 2019- August 31<sup>st</sup>, 2020**

Interested organizations must submit their Letter of Intent to the CNY Care Collaborative via email to [rfp@cnycares.org](mailto:rfp@cnycares.org)



## Letter of Intent– Summary

- Due by **5pm on Tuesday, January 15, 2019** via email to [rfp@cnycares.org](mailto:rfp@cnycares.org)
- Interested organizations **MUST** submit a Letter of Intent by the deadline in order to be considered for an invitation to submit a full Innovation Fund proposal
- LOI's should follow the below criteria:

### LOI Information

- Name any committed or planned co-applicants
- Approximate amount of Innovation Funding requested in \$250,000 increments (e.g., \$250K, \$500K, \$750K, \$1M, \$1.25M, etc.)
- Identify the Innovation Fund priorities the proposal will address
- Describe the proposed demonstration project, including estimates of the number of patients/clients that will be served
- LOI may not exceed 2 single spaced pages at 12 point font
- Must include the CNYCC provided cover sheet found here:
  - <https://cnycares.org/innovation-fund-2019>





## Next Steps

- Requests for additional information sent by **February 5, 2019**
  - If 3<sup>rd</sup> party reviewer needs clarification/further information
- Requests for additional information returned from applicants by **February 15<sup>th</sup>**
- Approved applicants notified by **March 5<sup>th</sup>**
  - Partners will be provided:
    - Budget Template
    - Cover Sheet
    - Response Guidelines & Rubric
- Complete proposals due to CNYCC on **April 5<sup>th</sup>**
  - 1 Hard Copy & 1 Electronic Copy



## CNYCC Full Proposal– Scoring

- Compelling Need
- Project Description
- Innovativeness
- Social Determinants of Health/  
Health Disparities
- Collaboration
- Timeline
- Sustainability

- Timeline
- Performance and Outcome  
Measures
- Evaluation and Impact
- Lead Organization History and  
Relevant Experience
- ‘Good Standing’

An independent 3<sup>rd</sup> party evaluator will score each proposal using the these categories





## Questions & Answers

<https://cnycares.org/get-involved/open-rfas/>

